



Innovation Market Place



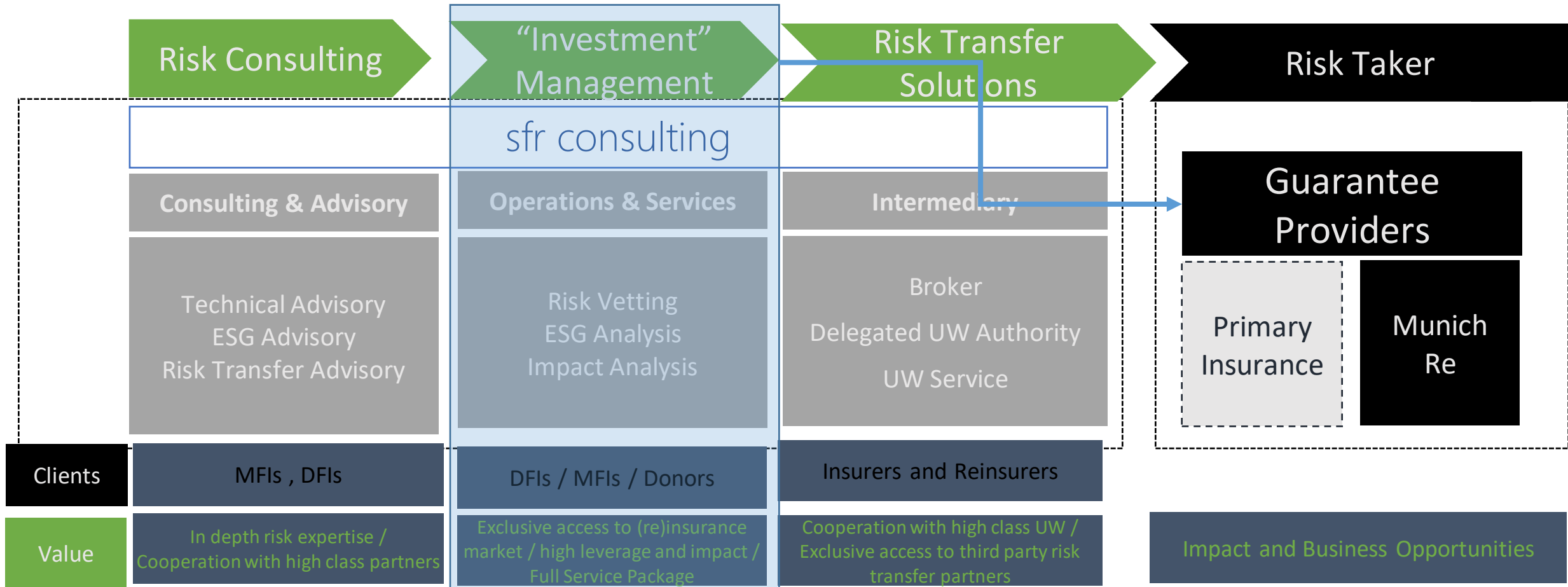
Global Index
Insurance Facility



DAKAR2017
Global Index Insurance Conference



What we are doing...



Why we are doing this

Opportunity

Emerging markets require an estimated \$3 - 4 trillion annually in SDG-investments over the next 15 years.

The public sector will further increase the cooperation with the private sector in order to close the funding gap.

1

Barriers

Country-level

Weak regulatory framework
Lack of access to long-term, predictable, affordable finance

Project-level

High upfront costs
High transaction costs
Lack of capacity
Lack of market knowledge

2

Why sfr consulting

MDBs as well as DFIs often require (independent) counterparties to manage business on their behalf.

Scaling up

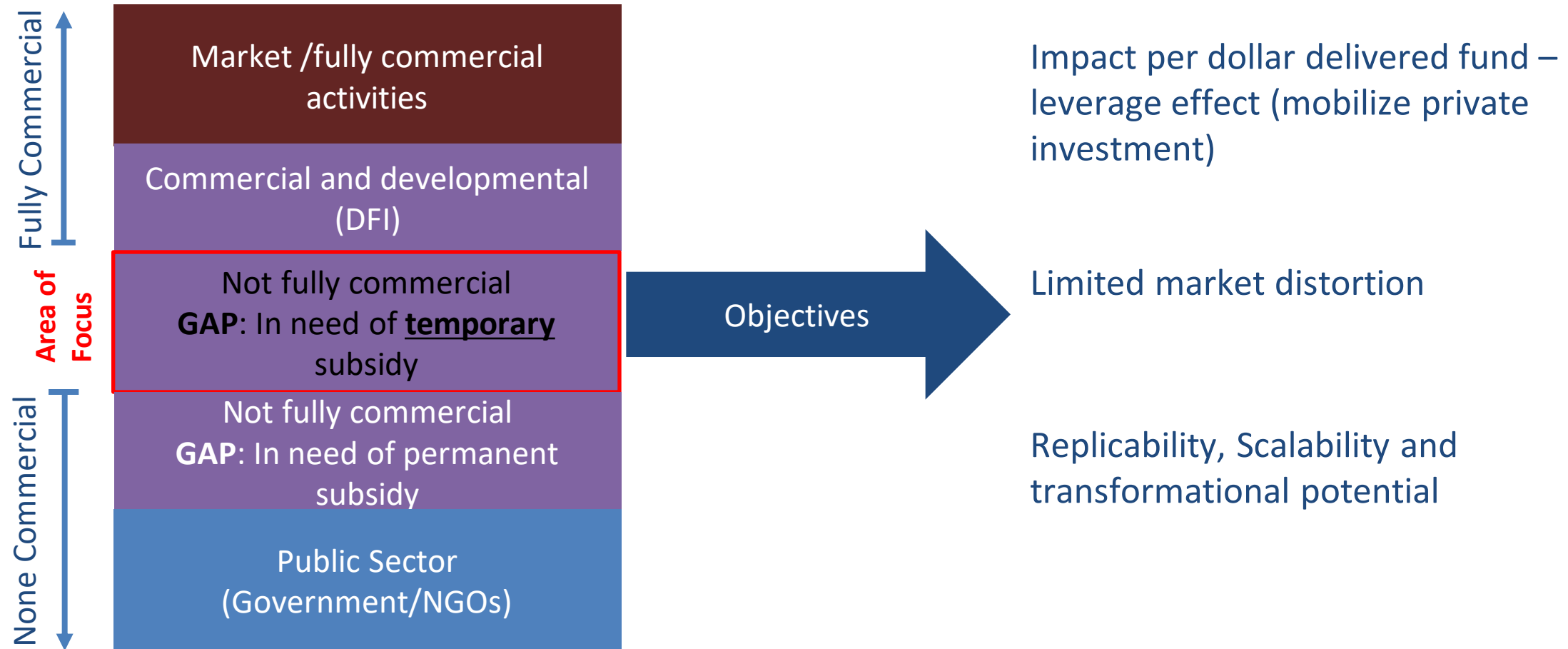
We can focus on scaling existing solutions by regional and sector expansion independent from the existing group structure.

3



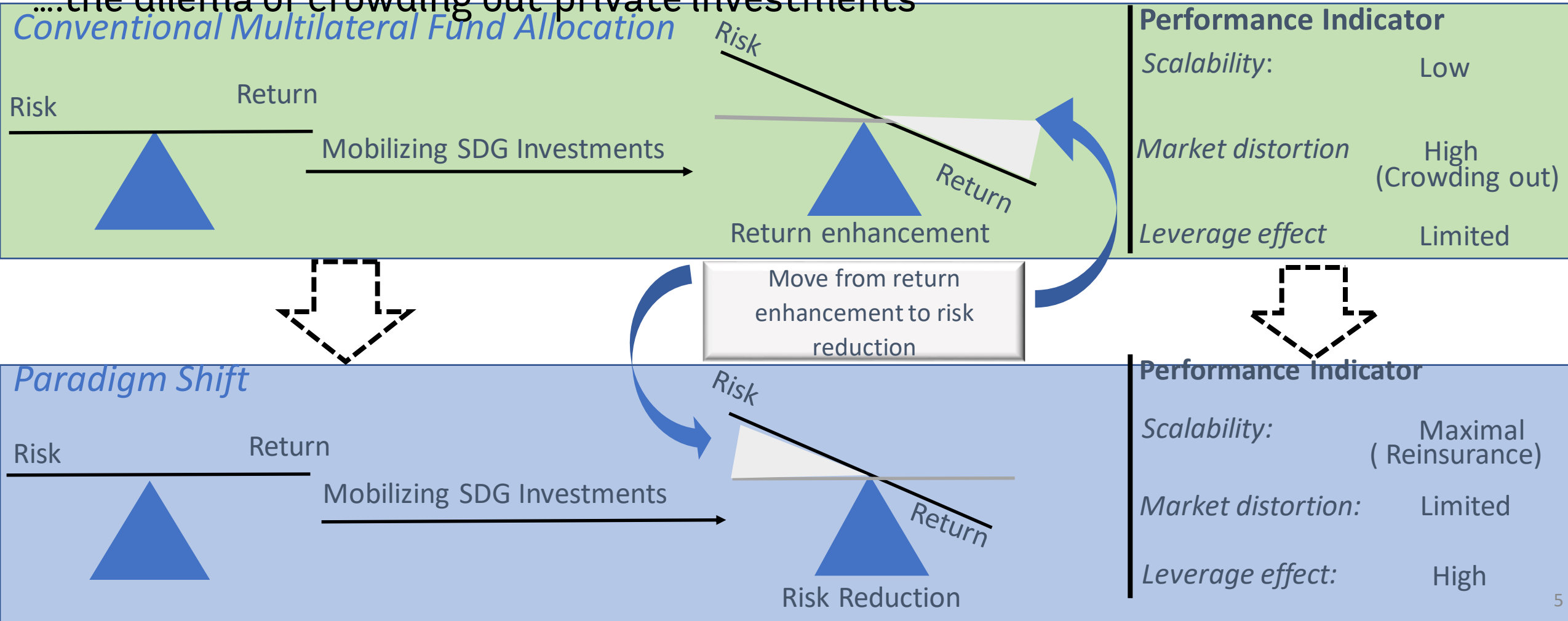
Making project viable with blended finance

.....three core objectives



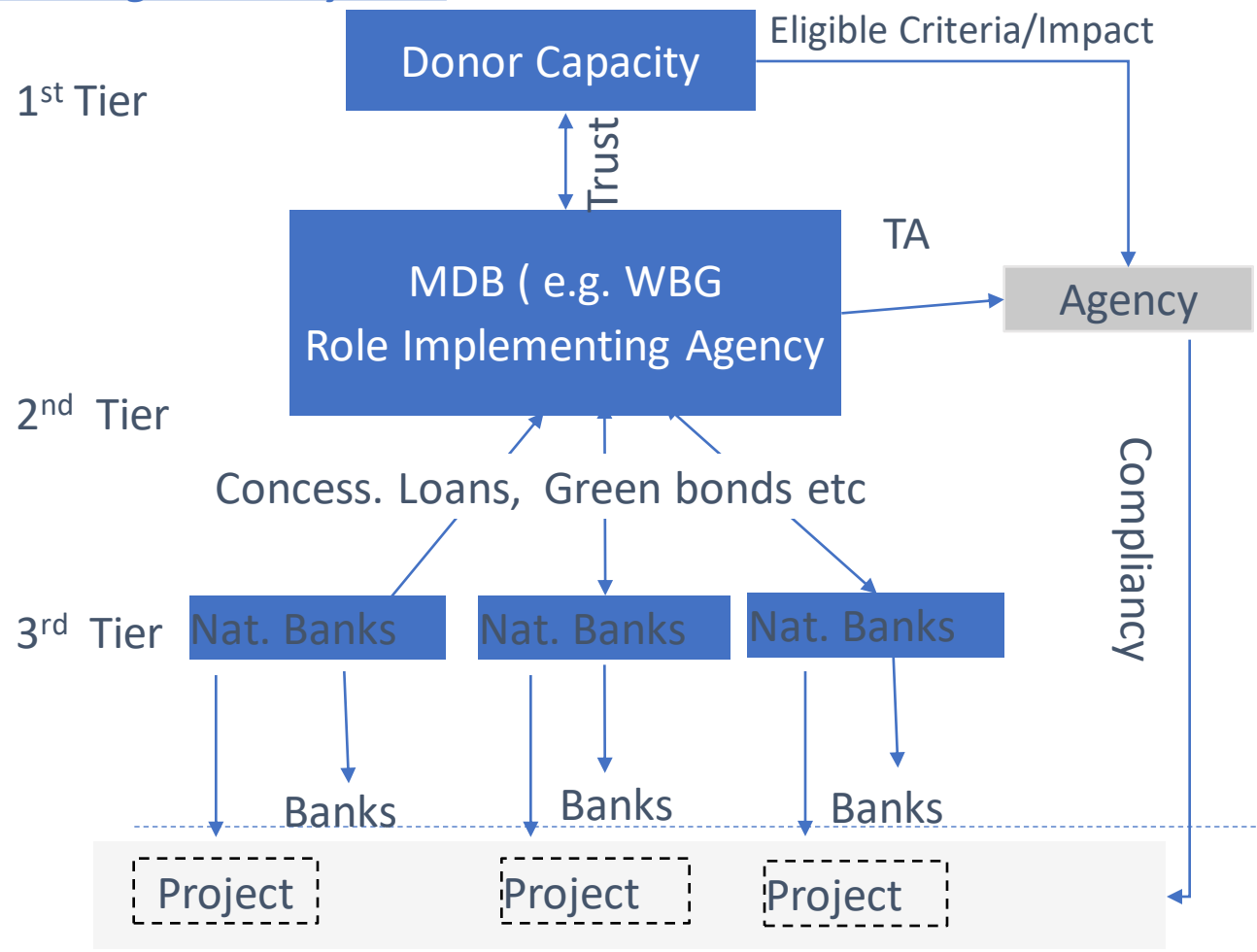
Paradigm Shift of Development Assistance

....the dilemma of crowding out private investments

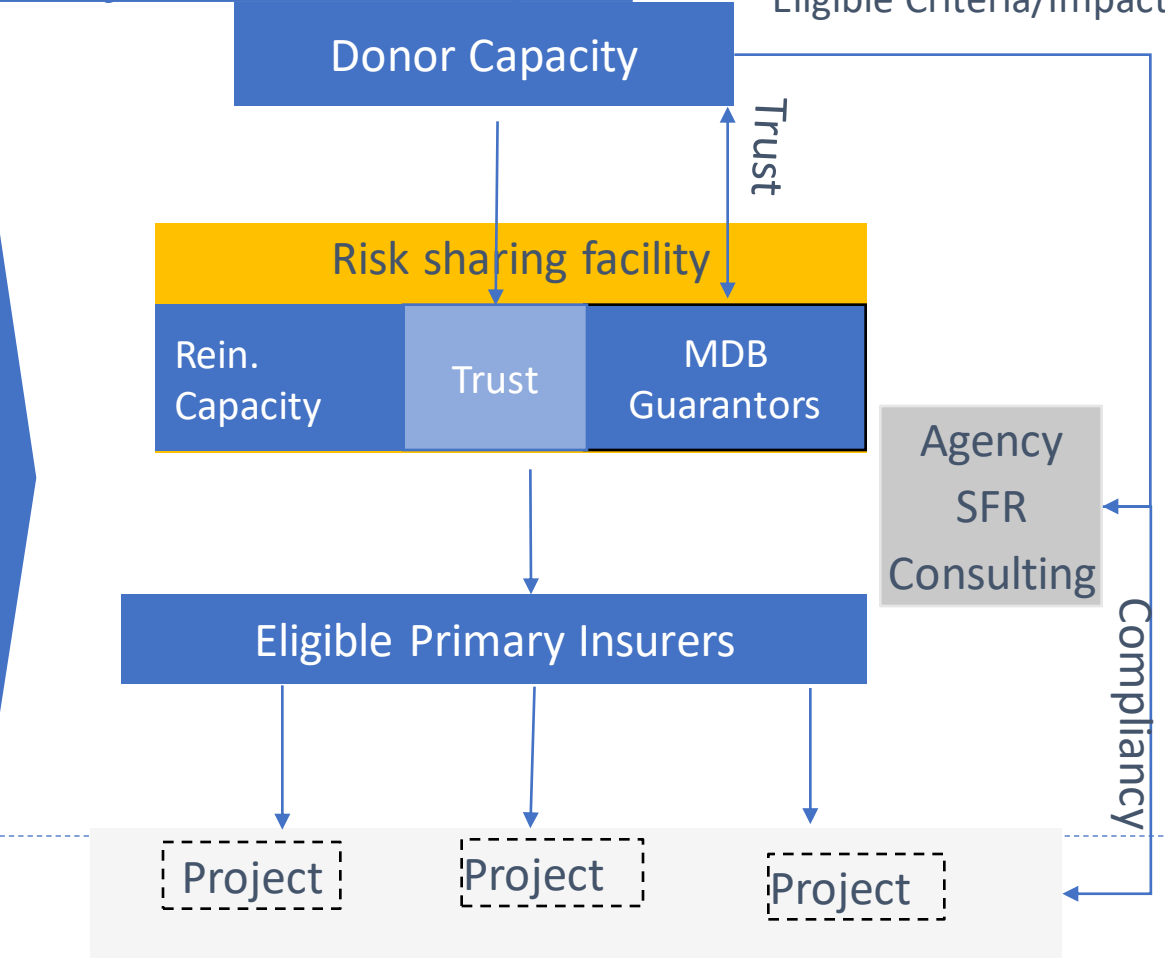


Close the Gap

Existing DFI Ecosystem:



Transfer in insurance ecosystem





Credit Portfolio Protection – One Acre Fund

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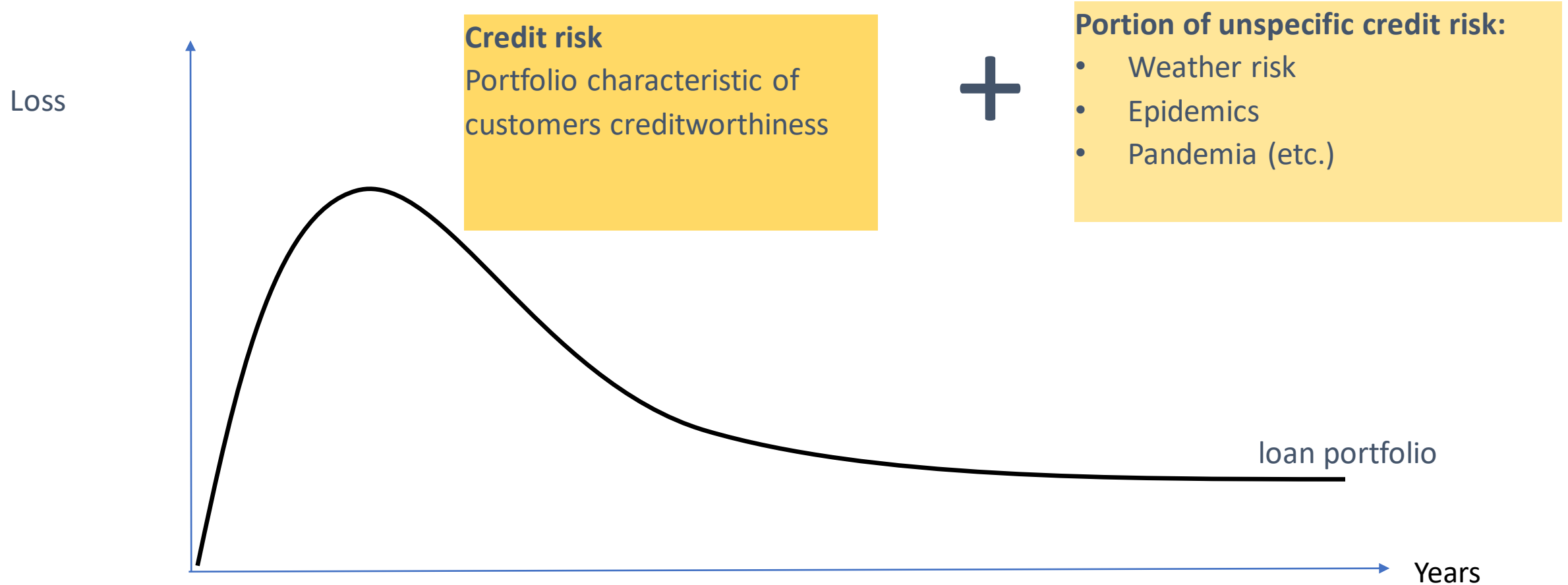


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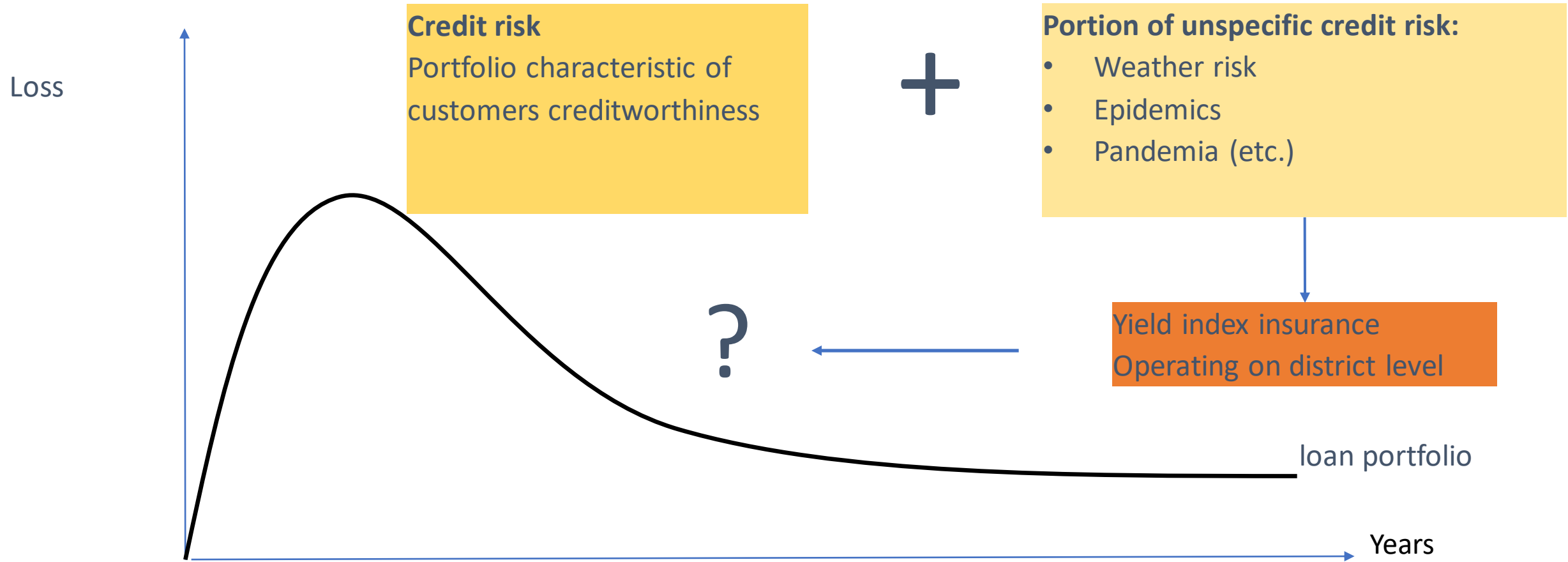
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Loan loss distributions and its unique bouquet of risks



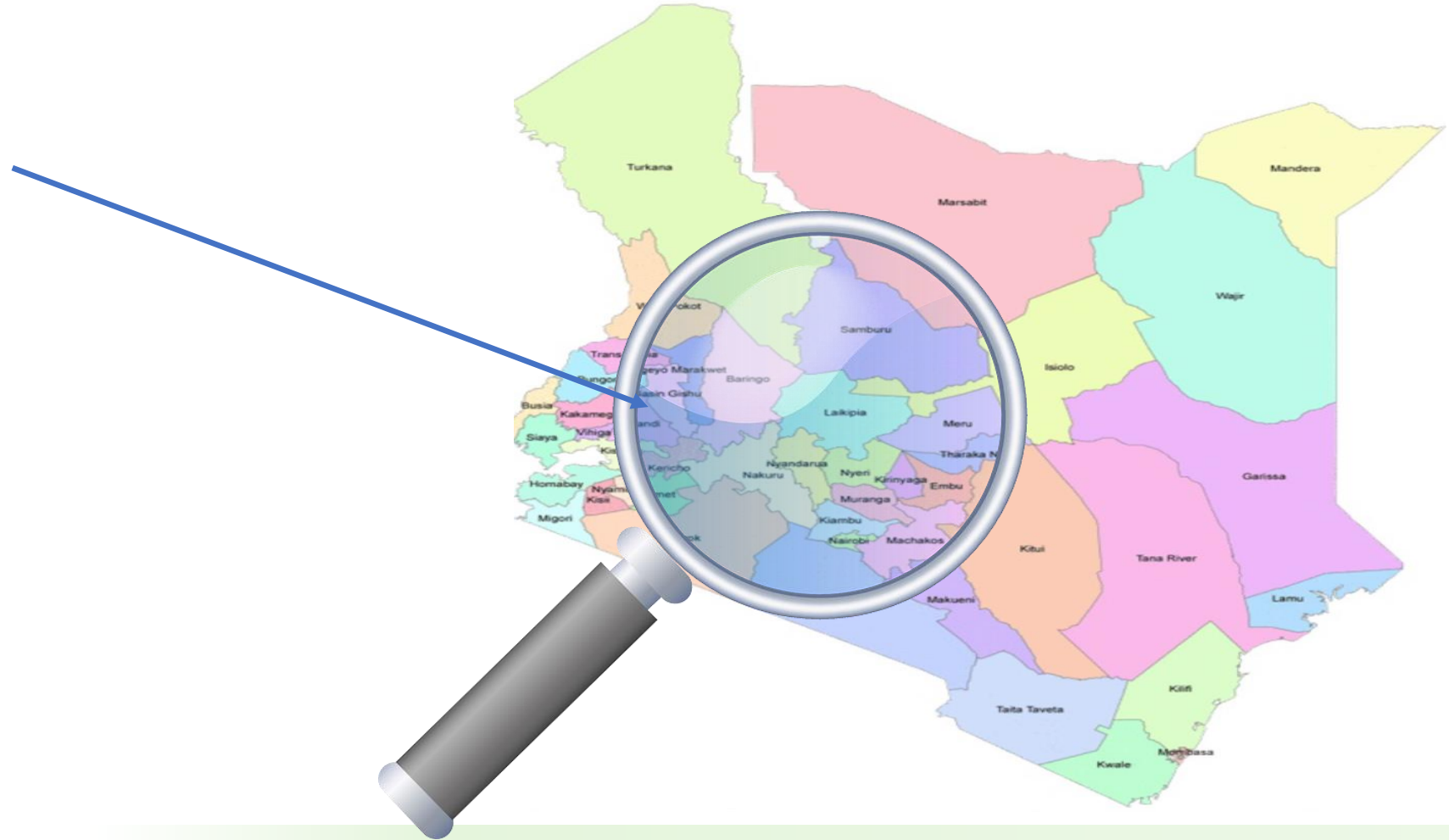
The situation in Kenya



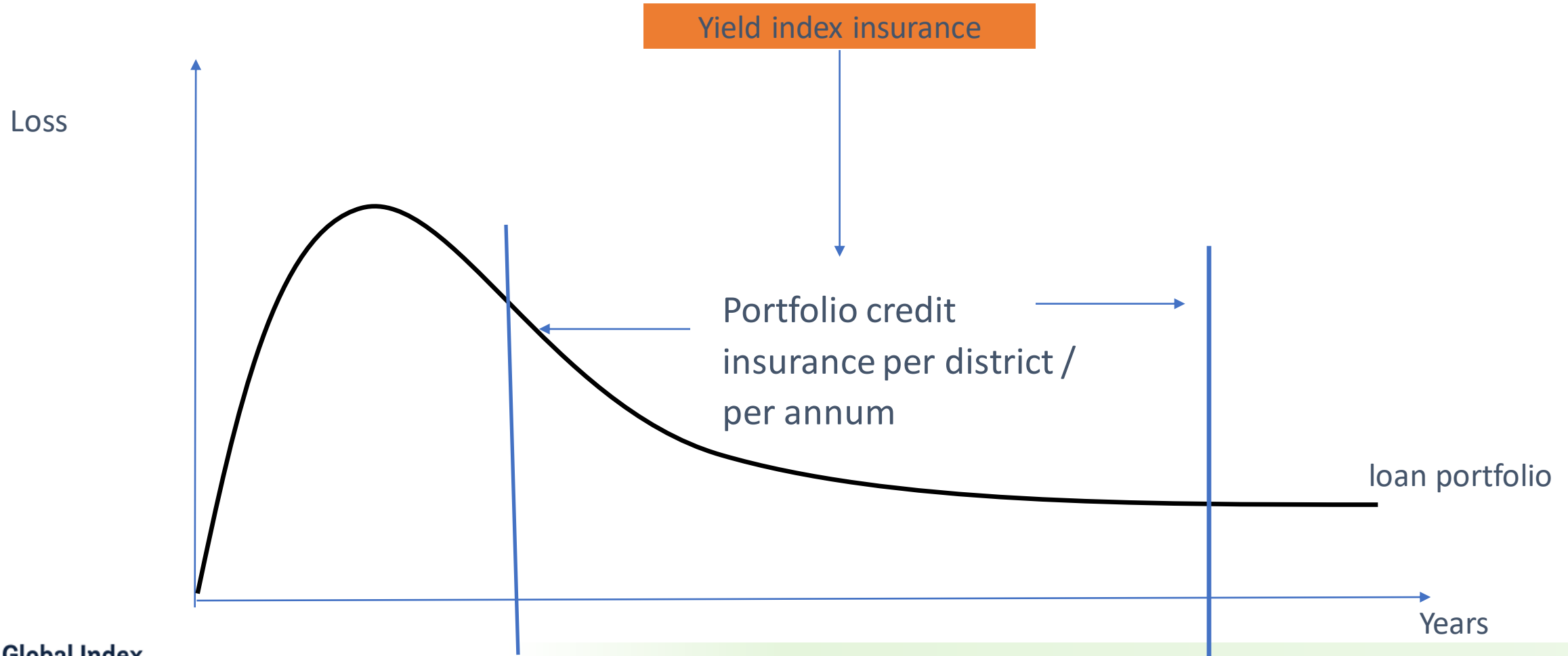
Index insurance determines the credit insurance

Credit portfolio insurance

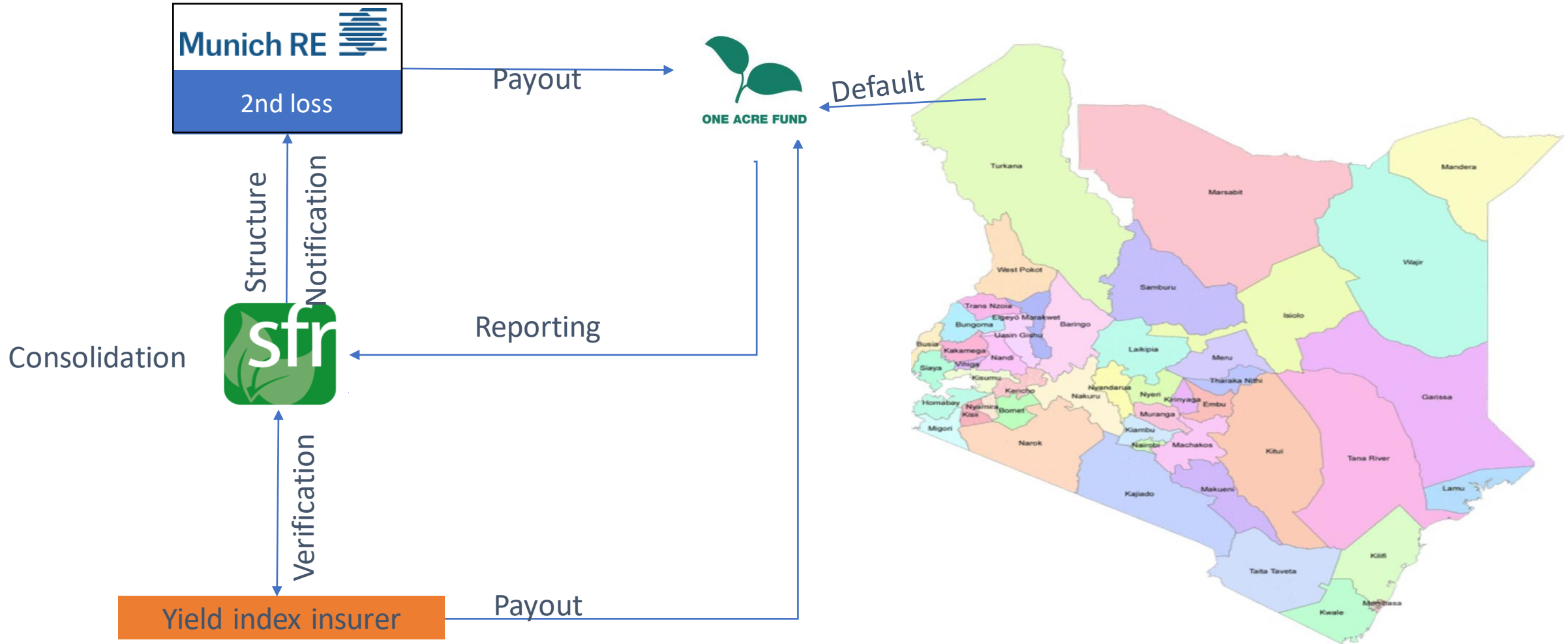
- Annually
- Observation - district level



Comprehensive protection to eliminate basis risk



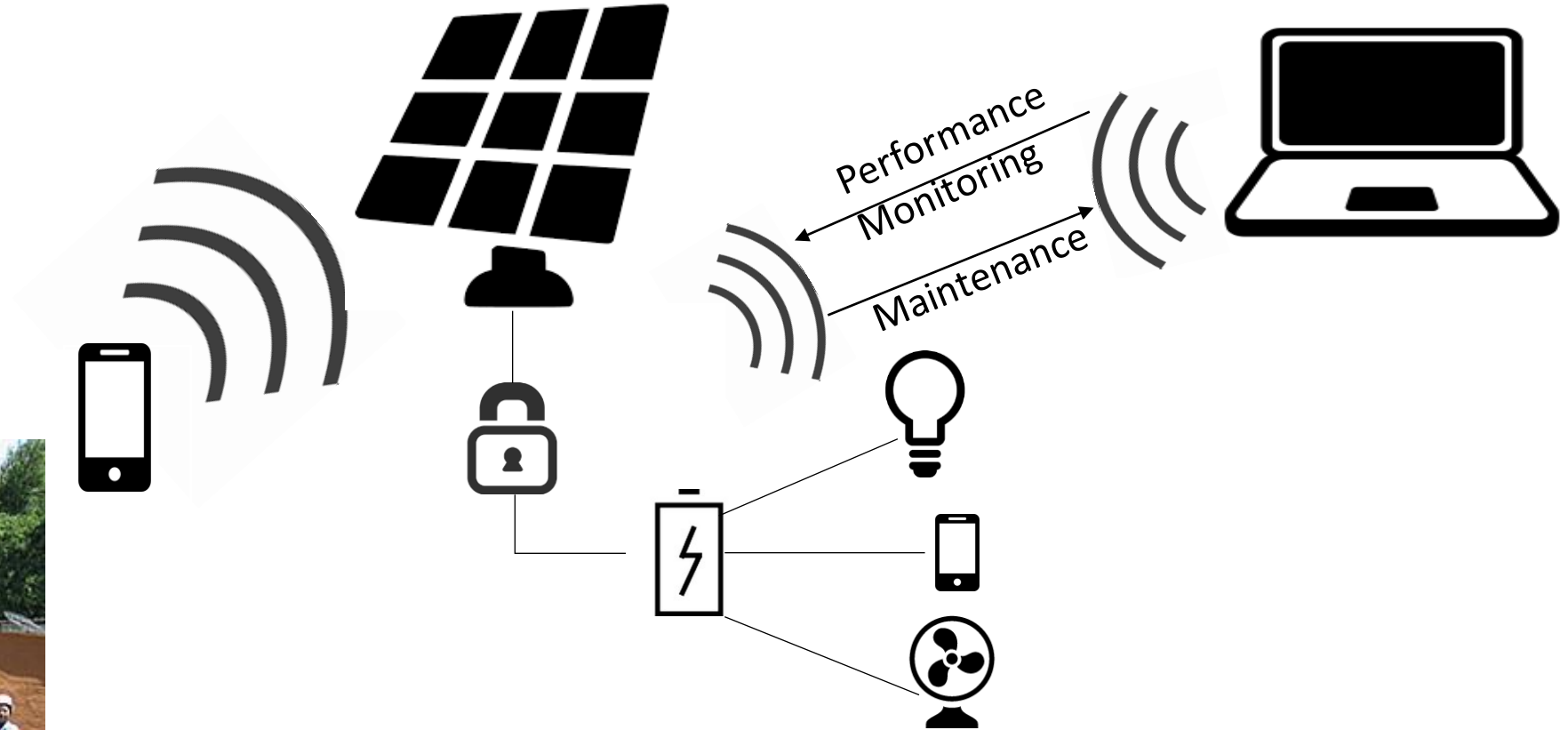
Example: District Turkana



Off Grid Africa



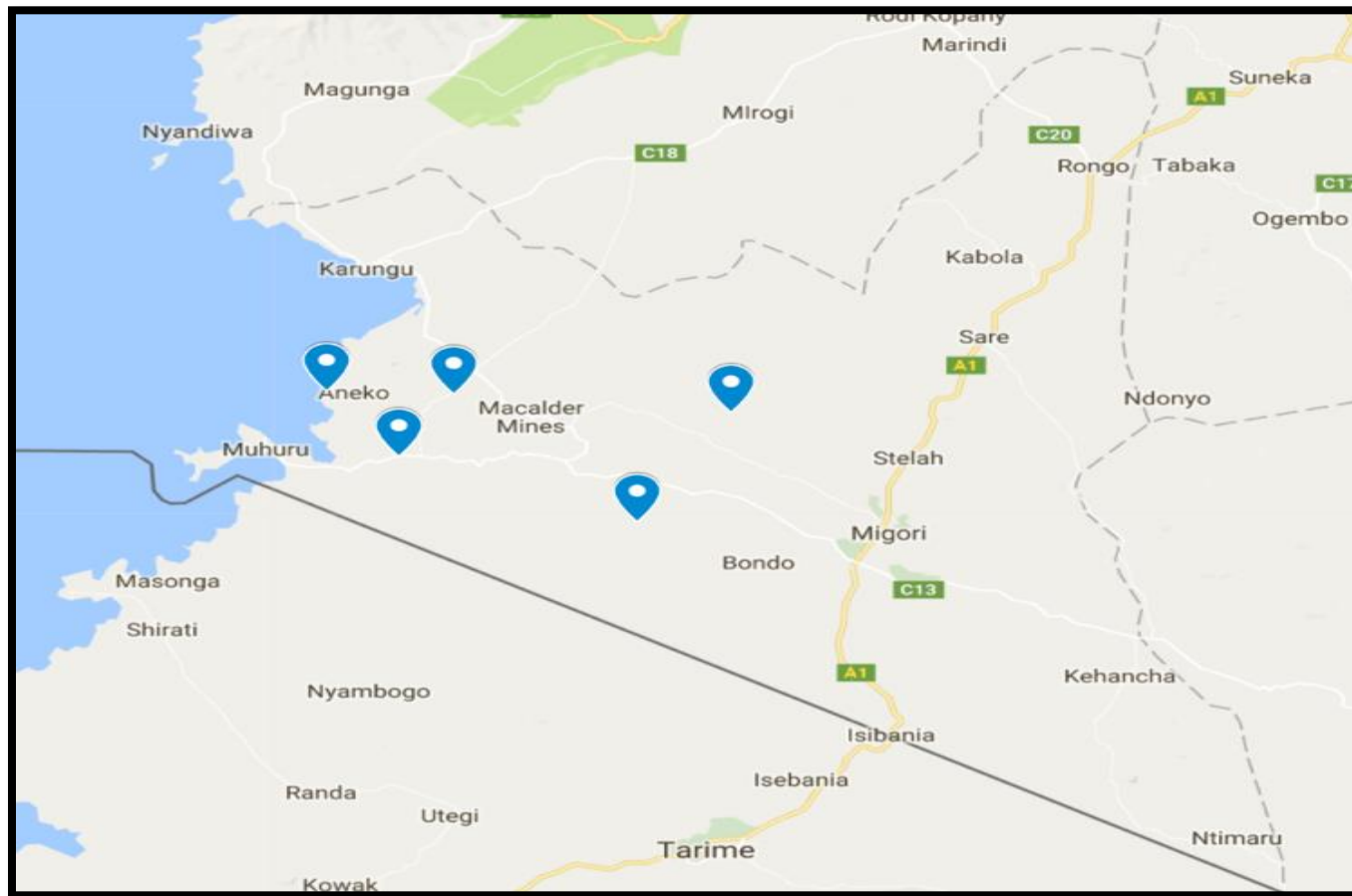
Basic Principle of Solar Home Systems



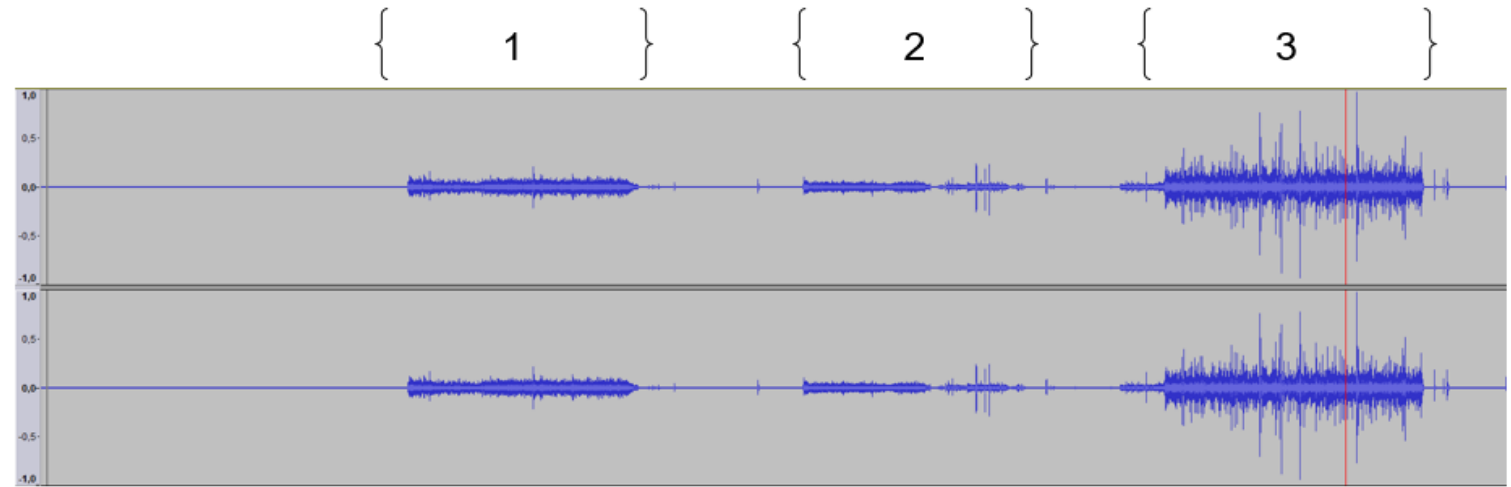
Rainsensor- GIIF Product



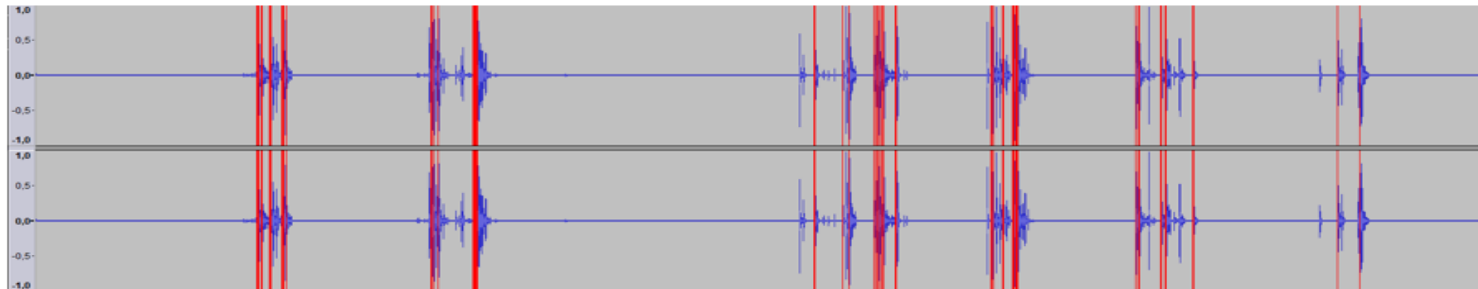
Location of the pilot



Aggregating intervals to describe the rainfall



Impulse 1 & 2: light rain // Impuls 3: heavy rain



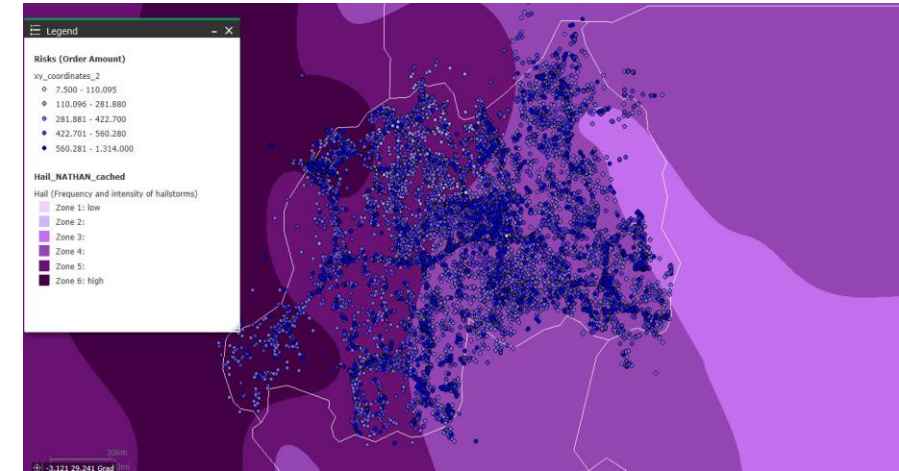
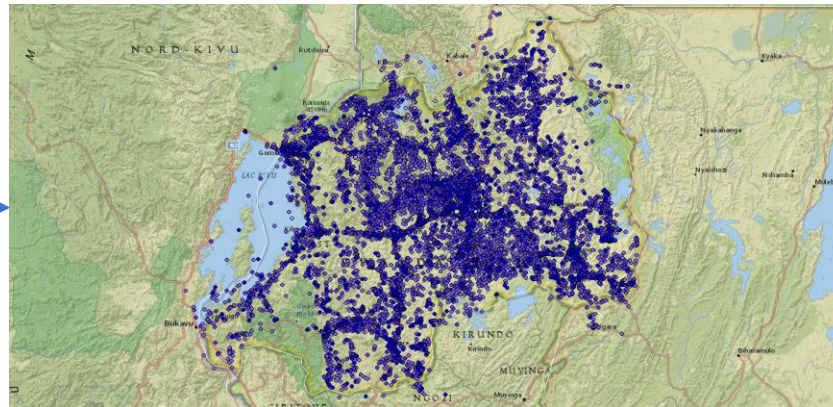
Hail- Impulse

Visualizing the granularity

Example Rwanda



Distribution of SHS



Hail
Exposure

